

DECEMBER 2018

WISCOREIA NEWSLETTER



WiscoREIA Important Updates

We have moved to our new WiscoREIA Website Platform!

Our WiscoREIA Appleton Meeting has a new location beginning last month (November) at:

Wilder's Cutting Edge Bistro
2639 S. Oneida St
Appleton, WI 54915

*We will have a private meeting area in the bar. You can feel free to come beginning at 4:00pm for food, drinks & networking! Check in will begin at 5:30pm with our meeting beginning at 6:30pm!

We will begin hosting the WiscoREIA Kenosha Investors Brunch again beginning in January 2019!

**IMPORTANT
UPDATES**

OVERVIEW:

Green Bay WiscoREIA

December Meeting
Market Update

Kenosha WiscoREIA

December Meeting
Market Update

Eau Claire WiscoREIA

December Meeting
Market Update

Appleton WiscoREIA

December Meeting
Market Update

WiscoREIA's Deal of the Month

WiscoREIA's New Members

WiscoREIA Sponsors

WiscoREIA's Green Bay Meeting!

Our WiscoREIA Green Bay Meeting will be on Thursday, December 6th!
We encourage meeting attendees to come between 6:00pm & 7:00pm for
networking and to meet with our sponsors!

Our meeting is from 7:00pm - 9:00pm!

Hosted by: Corey & Carrie Reyment

Meeting Location:

The Woods Golf Course
530 Erie Rd
Green Bay, WI 54311

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

- Corey Reyment will be discussing How to Make 2019 Your Best Year EVER!

Who is ready to put 2018 behind them, for better or worse, and make 2019 your best year ever?!

Corey will be teaching the techniques and strategies he has used throughout his past careers and now in real estate to help you take yourself and your business to the next level!

- Guests are strongly encouraged to head to The Woods main bar after the meeting for more networking!

WiscoREIA's Eau Claire Meeting!

Our WiscoREIA Eau Claire Meeting will meet on Tuesday, December
11th!

We meet from 7:00pm - 9:00pm!

Hosted by: Josh Borcharding & AJ Minaker

Meeting Location:

Metropolis Resort

5150 Fairview Dr

Eau Claire, WI 54701

We meet in the Skybox!

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

- Have our WiscoREIA Eau Claire Christmas Party!
Wear your ugly Christmas Sweater!
Free food & raffle giveaways!

WiscoREIA's Appleton Meeting!

Our WiscoREIA Appleton Meeting will meet on Wednesday, December 12th!

We meet from 6:30pm - 9:00pm!

Hosted by: Jason Lund

Meeting Location:

Wilder's Cutting Edge Bistro
2639 S. Oneida St
Appleton, WI 54915

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

- Have our WiscoREIA Appleton Christmas Party!
Wear your ugly Christmas Sweater!

Free food provided by WiscoREIA and raffle giveaways provided by our sponsors!

We will have a Real Estate Related Gift Swap for those that would like to participate!

We will be collecting donations for Woof Lodge & Rescue!

WiscoREIA's Kenosha Meeting!

Our WiscoREIA Kenosha Meeting will meet on Thursday, December
13th!

We meet from 7:00pm - 9:00pm!

Hosted by: Matt Hedstrom & Russ Moldenhauer

Meeting Location:

The Parkway Chateau
12304 75th St
Kenosha, WI 53142

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

- Have our WiscoREIA Kenosha Christmas Party!
Wear your ugly Christmas Sweater!

Free food provided by WiscoREIA and raffle giveaways provided by our
sponsors!

WiscoREIA Additional December Events!

Lambeau Vacation Rental Walk Through on Monday, December 10th!

We will meet at 6:00pm!

You will get an email to confirm your registration!

The location will be disclosed by Monday, December 10th, but you must pre-register to receive the location details!

Hint: It will be in Green Bay near Lambeau Field!

Cashflow Game Night is on Tuesday, December 18th!

We meet from 5:45pm - 8:00pm!

Hosted by: N.E.W. New Cashflow! - Mitch Nonn

Meeting Location:

Closing & Title Services

301 N. Lynndale Dr

Appleton, WI 54914

*This event is FREE to attend! Please make sure to pre-register, so we can ensure we have enough games available.

Due to the Holiday's WiscoREIA's Members Only Coaching Call - Webinar will resume in January!

Market Updates

Green Bay

Median Sale Price: Increased from \$128,700 in October of 2017 to \$137,250 in October of 2018

Months Supply of Inventory: Increased from 3.08 in October of 2017 to 3.94 in October of 2018

New Listings: Decreased from 108 in October of 2017 to 46 in October of 2018

Pending Sales: Decreased from 111 in October of 2017 to 13 in October of 2018

Closed Sales: Decreased from 117 in October of 2017 to 18 in October of 2018

Appleton

Median Sale Price: Increased from \$137,500 in October of 2017 to \$154,000 in October of 2018

Months Supply of Inventory: Increased from 2.65 in October of 2017 to 3.63 in October of 2018

New Listings: Decreased from 91 in October of 2017 to 46 in October of 2018

Pending Sales: Decreased from 77 in October of 2017 to 10 in October of 2018

Closed Sales: Decreased from 86 in October of 2017 to 10 in October of 2018

Market Updates

Kenosha

Median Sale Price: Increased from \$142,750 in October of 2017 to \$155,000 in October of 2018

New Listings: Increased from 116 in October of 2017 to 149 in October of 2018

Pending Listings: Decreased from 84 in October of 2017 to 53 in October of 2018

Sold Listings: Increased from 92 in October of 2017 to 93 in October of 2018

Eau Claire

October 2018 - November 21, 2018

Median Sale Price: Increased from \$194,751 (September 2018 - Oct. 21, 2018) to \$211,227 (October 2018 - November 21, 2018).

Pending Sales: Decreased from 24 (September 2018 - Oct. 21, 2018) to 15 (October 2018 - November 21, 2018).

Closed Sales: Increased from 236 (September 2018 - Oct. 21, 2018) to 236 (October 2018 - November 21, 2018).

WiscoREIA's Deal of the Month



If you have the best Wholesale Deal you will get a \$25 Amazon Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

If you have the best Fix & Flip Deal you will get a \$25 Home Depot Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

Submit YOUR Best Wholesale and/or Fix & Flip Deal for the Month of November by Saturday, December 1st by sending an email to admin@wiscoreia.com and we will confirm we received it. *You must include a HUD Statement. If you do not provide the HUD statement you will be disqualified. The submission must be submitted by the 1st of the month for the previous month. November's submission is due by December 1st. We will announce the winners at each WiscoREIA Meeting Location.

*You must be at the WiscoREIA Meeting to win.

WiscoREIA New Members



Kevin Birr
Connie Bugni
Robert Champion
Kelly Gehrt

Ary Mulder
Bobbi Jo Mulder
Joe Steffens

Wisconsin REIA Sponsors

Green Bay

Andre Law Offices llc

Attorneys • Counselors • Advocates

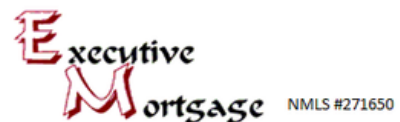
Deron Andre
920-632-4461



Closing and
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Andrew Horan
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Broyer Home Repair



Tony Broullire NMLS #283690
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909 E. Walnut Street
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Tony Broullire
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Tony Broullire
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Dan Grobner
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Tangie Cousins
813-563-0005 Ext. 2

Wisconsin REIA Sponsors

Green Bay



Mike Cox
920-378-0002



Joey Eplite or Tyler Carter
407-367-3472 option 1



Jack Palasota
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Ryan Sonnenberg
920-455-4150

Wisconsin REIA Sponsors

Appleton



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**Erik Hosking
Insurance**

Erik Hosking
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Dan Grobner
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Wisconsin REIA Sponsors

Appleton



Providing Tax Solutions to
your Real Estate Biz

Structure your
deals tax-wise!

Sales ~ Flips ~ Rentals ~ Investments

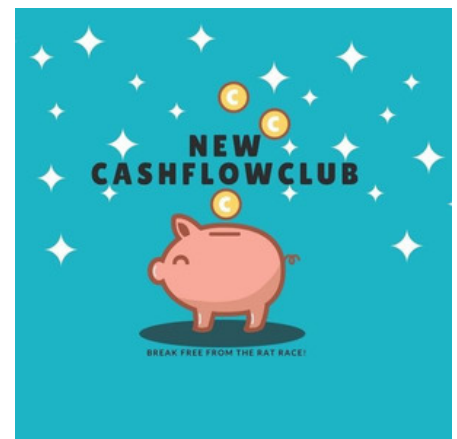
Integrity in Tax & Accounting, LLC
Tina M. Kleckner EA, CAA

920-277-2991

Tina Kleckner
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Mike Cox
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Mike Cox
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Joey Eplite or Tyler Carter
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Jeff Sizemore
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Wisconsin REIA Sponsors

Kenosha



Scott Cook Insurance Agency, Inc.

Scott Cook
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Connie Lance
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Wisconsin REIA Sponsors

Eau Claire



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