

JANUARY 2019

WISCOREIA NEWSLETTER



WiscoREIA Important Updates

Our WiscoREIA Kenosha Meeting has a new location beginning January 10, 2019 at:

Birchwood Grill
7515 125th Ave
Kenosha, WI 53142

WiscoREIA's Kenosha Investor Brunch will be on Saturday, January 12, 2019 from 9:00am - 11:00am and hosted by Russ Moldenhauer at:

Birchwood Grill
7515 125th Ave
Kenosha, WI 53142

**IMPORTANT
UPDATES**

OVERVIEW:

Green Bay WiscoREIA

January Meeting
Market Update

Kenosha WiscoREIA

January Meeting
Market Update

Eau Claire WiscoREIA

January Meeting
Market Update

Appleton WiscoREIA

January Meeting
Market Update

WiscoREIA's Deal of the Month

WiscoREIA's New Members

WiscoREIA Sponsors

WiscoREIA's Green Bay Meeting!

Our WiscoREIA Green Bay Meeting will be on Thursday, January 3rd!
We encourage meeting attendees to come between 6:00pm & 7:00pm for
networking and to meet with our sponsors!

Our meeting is from 7:00pm - 9:00pm!

Hosted by: Corey & Carrie Reyment

Meeting Location:

The Woods Golf Course
530 Erie Rd
Green Bay, WI 54311

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

- Wendy Schultz will be discussing Vacation Rentals!

- Guests are strongly encouraged to head to The Woods main bar
after the meeting for more networking!

WiscoREIA's Eau Claire Meeting!

Our WiscoREIA Eau Claire Meeting will meet on Tuesday, January 8th!
We meet from 7:00pm - 9:00pm!

Hosted by: Josh Borcharding & AJ Minaker

Meeting Location:

Metropolis Resort
5150 Fairview Dr
Eau Claire, WI 54701
We meet in the Skybox!

Your first meeting with WiscoREIA is FREE!
After that non-members are \$20!

At this meeting we will:

- Wendy Schultz will be discussing Vacation Rentals!

WiscoREIA's Appleton Meeting!

Our WiscoREIA Appleton Meeting will meet on Wednesday, January 9th!
We meet from 6:30pm - 9:00pm!

Hosted by: Jason Lund & Cory Schubert

Meeting Location:

Wilder's Cutting Edge Bistro
2639 S. Oneida St
Appleton, WI 54915

Your first meeting with WiscoREIA is FREE!
After that non-members are \$20!

At this meeting we will:

- Tina Kleckner will be discussing Real Estate Taxes!

WiscoREIA's Kenosha Meeting!

Our WiscoREIA Kenosha Meeting will meet on Thursday, January 10th!

We meet from 7:00pm - 9:00pm!

Hosted by: Matt Hedstrom & Russ Moldenhauer

******NEW Meeting Location***:***

Birchwood Grill
7515 125th Ave
Kenosha, WI 53142

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

- Matt Hedstrom will be discussing Building Your Life & Business Vision!

WiscoREIA Additional December Events!

Kenosha Investor Brunch is on Saturday, January 12th!

We will meet from 9:00am - 11:00am!

Hosted by: Russ Moldenhauer

Meeting Location:

Birchwood Grill

7515 125th Ave

Kenosha, WI 53142

*This event is FREE to attend!

Real Estate Happy Hour is on Tuesday, January 15th!

We meet from 4:00pm - 6:00pm!

Hosted by: Jason Lund & Cory Schubert

Meeting Location:

Appleton Souvenir & Cigar

415 W. College Ave

Appleton, WI 54911

*This event is FREE to attend!

WiscoREIA's January Members Only Coaching Call - Webinar!

Wednesday, January 23rd from 8:00pm - 9:00pm

January Coach: Matt Hedstrom

Topic: Goal Setting & Vision for 2019!*

*You must login to your account to be able to join the Members Only Coaching Call!

Market Updates

Green Bay

Median Sale Price: Increased from \$125,000 in November of 2017 to \$150,000 in November of 2018

Months Supply of Inventory: Increased from 2.79 in November of 2017 to 3.88 in November of 2018

New Listings: Decreased from 84 in November of 2017 to 34 in November of 2018

Pending Sales: Decreased from 96 in November of 2017 to 10 in November of 2018

Closed Sales: Decreased from 90 in November of 2017 to 22 in November of 2018

Appleton

Median Sale Price: Increased from \$142,550 in November of 2017 to \$163,950 in November of 2018

Months Supply of Inventory: Increased from 2.38 in November of 2017 to 3.94 in November of 2018

New Listings: Decreased from 58 in November of 2017 to 31 in November of 2018

Pending Sales: Decreased from 69 in November of 2017 to 16 in November of 2018

Closed Sales: Decreased from 89 in November of 2017 to 19 in November of 2018

Market Updates

Kenosha

Median Sale Price: Increased from \$145,000 in November of 2017 to \$164,900 in November of 2018

New Listings: Increased from 70 in November of 2017 to 92 in November of 2018

Pending Listings: Decreased from 83 in November of 2017 to 43 in November of 2018

Sold Listings: Increased from 89 in November of 2017 to 99 in November of 2018

Eau Claire

October 2018 - November 21, 2018

Median Sale Price: Increased from \$211,227 (October 2018 - November 21, 2018) to \$212,289 (November 2018 - December 21, 2018).

Pending Sales: Increased from 15 (October 2018 - November 21, 2018) to 20 (November 2018 - December 21, 2018).

Closed Sales: Decreased from 236 (October 2018 - November 21, 2018) to 226 (November 2018 - December 21, 2018).

WiscoREIA's Deal of the Month



If you have the best Wholesale Deal you will get a \$25 Amazon Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

If you have the best Fix & Flip Deal you will get a \$25 Home Depot Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

Submit YOUR Best Wholesale and/or Fix & Flip Deal for the Month of January by Friday, February 1st by sending an email to membersupport@wiscoreia.com and we will confirm we received it. *You must include a HUD Statement. If you do not provide the HUD statement you will be disqualified. The submission must be submitted by the 1st of the month for the previous month. January's submission is due by February 1st. We will announce the winners at each WiscoREIA Meeting Location.

*You must be at the WiscoREIA Meeting to win.

Wisconsin REIA Sponsors

Green Bay

Andre Law Offices llc Broyer Home Repair

Attorneys • Counselors • Advocates

Deron Andre
920-632-4461

Tony Broullire
920-609-4734

Executive
Mortgage NMLS #271650
Tony Broullire NMLS #283690
920-609-4734
tony@broyerllc.com

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Tangie Cousins
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Joey Eplite or Tyler Carter
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Jack Palasota
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Ryan Sonnenberg
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Wisconsin REIA Sponsors

Appleton



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Wisconsin REIA Sponsors

Appleton



Providing Tax Solutions to
your Real Estate Biz

Structure your
deals tax-wise!

Sales ~ Flips ~ Rentals ~ Investments

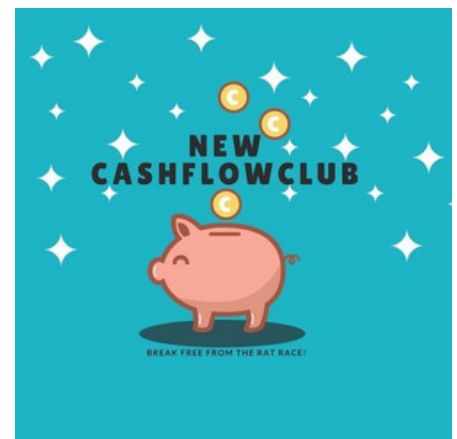
Integrity in Tax & Accounting, LLC
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Kenosha



Scott Cook Insurance Agency, Inc.

Scott Cook
262-656-3200



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