

JULY 2018

WISCOREIA NEWSLETTER



WiscoREIA's Kenosha Investor Brunch

We had our fourth WiscoREIA Kenosha Investor Brunch on Saturday, June 23rd. We discussed getting deals, marketing & building your real estate business! Our next WiscoREIA Kenosha Investor Brunch will be on Saturday, July 28th from 9:00am - 11:00am at Mason's Eatery & Pub!

Check out www.WiscoREIA.com for further information!



OVERVIEW:

Green Bay WiscoREIA

July Meeting

Market Update

Kenosha WiscoREIA

July Meeting

Market Update

Eau Claire WiscoREIA

July Meeting

Market Update

Appleton WiscoREIA

July Meeting

Market Update

WiscoREIA's Deal of the Month

WiscoREIA's New Members

WiscoREIA Sponsors

WiscoREIA's Green Bay Meeting!

Our WiscoREIA Green Bay Meeting will be on Thursday, July 5th!
We encourage meeting attendees to come between 6:00pm & 7:00pm for
networking and meeting our sponsors!
Our meeting is from 7:00pm - 9:00pm!

Hosted by: Corey & Carrie Reyment

Meeting Location:

The Woods Golf Course
530 Erie Rd
Green Bay, WI 54311

Your first meeting with WiscoREIA is FREE!
After that non-members are \$20!

At this meeting we will:

- It will be WiscoREIA's Christmas in July Meeting with Networking!
Our Sponsors are providing items to giveaway! You won't want to miss
out! WiscoREIA will be providing food for attendees!
- Guests are strongly encouraged to head to The Woods main bar
after the meeting for more networking!

WiscoREIA's Eau Claire Meeting!

Our WiscoREIA Eau Claire Meeting will meet on Tuesday, July 10th!

We meet from 7:00pm - 9:00pm!

Hosted by: Josh Borcharding & AJ Minaker

Meeting Location:

Metropolis Resort

5150 Fairview Dr

Eau Claire, WI 54701

We meet in the Skybox!

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

Rehabbing Done Right with Matt Hedstrom

Have you ever walked into a house and seen a repair situation that you had no idea how to fix or what the cost would be?

Raise your hand if you're brand new to rehabbing and thinking... "I would love to flip a house but I don't even know how much it costs to paint a room." C'mon, raise your hand! Everyone's hand should be up. It's the most common question that we get.

How do I know what the cost of repairs will be?

Most of us are not contractors. Lucky for you, our next speaker has worked on over 1,000 rehabs and will show you how to estimate repairs accurately every time! Most of the time in under 10 minutes.

WiscoREIA's Appleton Meeting!

Our WiscoREIA Appleton Meeting will meet on Wednesday, July 11th!

We meet from 7:00pm - 9:00pm!

Hosted by: Jason Lund

NEW Meeting Location:

Leg Lamp Lodge
427 W College Ave
Appleton, WI 54911

The Leg Lamp Lodge is located above The Bar on College Ave.

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

Rehabbing Done Right with Matt Hedstrom!

Have you ever walked into a house and seen a repair situation that you had no idea how to fix or what the cost would be?

Raise your hand if you're brand new to rehabbing and thinking... "I would love to flip a house but I don't even know how much it costs to paint a room." C'mon, raise your hand! Everyone's hand should be up. It's the most common question that we get.

How do I know what the cost of repairs will be?

Most of us are not contractors. Lucky for you, our next speaker has worked on over 1,000 rehabs and will show you how to estimate repairs accurately every time! Most of the time in under 10 minutes.

WisconsinREIA's Kenosha Meeting!

Our WisconsinREIA Kenosha Meeting will meet on Thursday, July 12th!

We meet from 7:00pm - 9:00pm!

Hosted by: Matt Hedstrom & Russ Moldenhauer

Meeting Location:

The Parkway Chateau

12304 75th St

Kenosha, WI 53142

Your first meeting with WisconsinREIA is FREE!

After that non-members are \$20!

At this meeting we will:

Rehabbing Done Right with Matt Hedstrom!

Have you ever walked into a house and seen a repair situation that you had no idea how to fix or what the cost would be?

Raise your hand if you're brand new to rehabbing and thinking... "I would love to flip a house but I don't even know how much it costs to paint a room." C'mon, raise your hand! Everyone's hand should be up. It's the most common question that we get.

How do I know what the cost of repairs will be?

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Market Updates

Green Bay

Median Sale Price: Increased from \$132,500 in May of 2017 to \$135,500 in May of 2018

Months Supply of Inventory: Increased from 4.73 in May of 2017 to 5.26 in May of 2018

New Listings: Decreased from 206 in May of 2017 to 61 in May of 2018

Pending Sales: Decreased from 150 in May of 2017 to 13 in May of 2018

Closed Sales: Decreased from 150 in May of 2017 to 20 in May of 2018

Appleton

Median Sale Price: Increased from \$144,350 in May of 2017 to \$164,200 in May of 2018

Months Supply of Inventory: Increased from 2.78 in May of 2017 to 4.16 in May of 2018

New Listings: Decreased from 150 in May of 2017 to 59 in May of 2018

Pending Sales: Decreased from 150 in May of 2017 to 10 in May of 2018

Closed Sales: Decreased from 108 in May of 2017 to 21 in May of 2018

Market Updates

Kenosha

Median Sale Price: Increased from \$149,000 in May of 2017 to \$155,000 in May of 2018

New Listings: Decreased from 585 in May of 2017 to 522 in May of 2018

Pending Listings: Decreased from 485 in May of 2017 to 446 in May of 2018

Sold Listings: Decreased from 409 in May of 2017 to 405 in May of 2018

Eau Claire

May 2018 - June 20, 2018

Median Sale Price: Increased from \$196,865 (April 2018 - May 21, 2018) to \$213,044 (May 2018 - June 20, 2018).

Pending Sales: Decreased from 77 (April 2018 - May 21, 2018) to 43 (May 2018 - June 20, 2018).

Closed Sales: Decreased from 360 (April 2018 - May 21, 2018) to 303 (May 2018 - June 20, 2018).

WiscoREIA's Deal of the Month



If you have the best Wholesale Deal you will get a \$25 Amazon Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

If you have the best Fix & Flip Deal you will get a \$25 Home Depot Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

Submit YOUR Best Wholesale and/or Fix & Flip Deal for the Month of June by Sunday, July 1st by sending an email to admin@wiscoreia.com and we will confirm we received it. *You must include a HUD Statement. If you do not provide the HUD statement you will be disqualified. The submission must be submitted by the 1st of the month for the previous month. June's submission is due by July 1st. We will announce the winners at each WiscoREIA Meeting Location.

*You must be at the WiscoREIA Meeting to win.

WiscoREIA New Members



Amy Anderson
Skip Anderson
Aaron Fanta
Andrea Fanta
Ashli Dehn
Brandon Dehn
Douglas Ellerman
Andrew Engel

Todd Goedeke
Todd Hutchison
Jerry Jackson
Josh Malik
Sara Oleary
Scott Schultz
Wendy Schultz
Ryan Sonnenberg

WiscoREIA Sponsors

Andre Law Offices llc

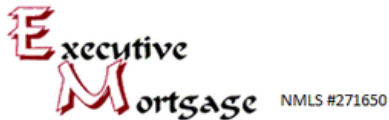
Attorneys • Counselors • Advocates

*Only Green Bay WiscoREIA



Closing and
Title Services, LLC

*Only Appleton & Green Bay
WiscoREIA



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Green Bay, WI 54313



*Only Green Bay WiscoREIA

Statewide

FOX LAWN AND HOME SERVICES, LLC



*Only Appleton WiscoREIA



*Only Appleton & Green Bay
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Statewide

Providing Tax Solutions to your Real Estate Biz  Structure your deals tax-wise!

Sales ~ Flips ~ Rentals ~ Investments

Integrity in Tax & Accounting, LLC
Tina M. Kleckner EA, CAA

920-277-2991

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Statewide

Jeff Sizemore "Helping You Finance The Way Home"
Senior Loan Officer | NMLS# 251793
200 S. Executive Dr. Ste 120
Brookfield, WI 53005
phone 262-754-3320
jeff@trustprovidence.com
www.providenceatlantalanding.com

Melissa Fellows
Loan Officer Assistant
NMLS# 1102121
phone 262-754-3337
fax 888-333-7240
mfellows@trustprovidence.com

PROVIDENCE
HOME LENDING

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WiscoREIA Sponsors



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