

MARCH 2018

WISCOREIA NEWSLETTER



WiscoREIA's Kenosha Investor Brunch

We had our first WiscoREIA Kenosha Investor Brunch on Saturday, February 24th. It was a huge success! Our next WiscoREIA Kenosha Investor Brunch will be on Saturday, March 17th at Mason's!

Check out www.WiscoREIA.com for further information!



OVERVIEW:

Green Bay WiscoREIA

March Meeting
Market Update

Kenosha WiscoREIA

March Meeting
Market Update

Eau Claire WiscoREIA

March Meeting
Market Update

Appleton WiscoREIA

March Meeting
Market Update

WiscoREIA's Deal of the Month

WiscoREIA's New Members

WiscoREIA Sponsors

Wisconsin REIA's Green Bay Meeting!

Our first Wisconsin REIA Green Bay Meeting will be on Thursday, March 1st!
We meet from 7:00pm - 9:00pm!

Meeting Location:

The Woods Golf Course
530 Erie Rd
Green Bay, WI 54311

Your first meeting with Wisconsin REIA is FREE!
After that non-members are \$20!

Leaders and members of other Wisconsin REIA chapters across the state will be at the meeting to offer a warm welcome to Green Bay hosts Corey and Carrie Reymont and the Green Bay market.

At this first meeting we will:

- Briefly introduce the Green Bay hosts and helpers.
- Briefly discuss the benefits of being a member of Wisconsin REIA (including half price cabinets from Home Depot)!
- Have an open forum where we will discuss struggles and successes in our real estate businesses. This will give us direction when picking guest speakers for the rest of the year.
- We will have a strong focus on networking at each meeting and will kick it off with some speed networking at the first meeting.
- Guests are strongly encouraged to head to The Woods main bar after the meeting for more networking!

WisconsinREIA's Kenosha Meeting!

Our WisconsinREIA Kenosha Meeting will meet on Thursday, March 8th!

We meet from 7:00pm - 9:00pm!

Hosted by: Matt Hedstrom & Russ Moldenhauer

Meeting Location:

The Parkway Chateau

12304 75th St

Kenosha, WI 53142

Your first meeting with WisconsinREIA is FREE!

After that non-members are \$20!

At this meeting we will:

Our speaker for March is Steve Cook who is originally from Maryland and now resides in Baraboo, WI. Steve is a very accomplished Father, Husband, Author, Coach, Speaker, and Real Estate Investor.

Steve began his investing in 1998 in Baltimore Maryland. He is so successful that he created Real Estate Courses. Steve will be sharing with us his new strategy on building new homes. He has put together a course on how to find the land, finance the deal and get reliable and affordable contractors. With the lack of inventory in our area this could be a great strategy in South Eastern WI. He has also helped people become very successful over the years. He not only helps people with being great investors, but he coaches them on how to become successful in life. He created a coaching company that is called Lifeonaire. This is a program that comes from teaching in the Bible. For over a decade he has been applying these biblical principles in his life and teaching others. He is debt free today (including business) and encourages others to follow in his steps. His latest book Lifeonaire brings these principles to life. It is a great read and he puts it into real life examples.

WiscoREIA's Eau Claire Meeting!

Our WiscoREIA Eau Claire Meeting will meet on Tuesday, March 13th!

We meet from 7:00pm - 9:00pm!

Hosted by: Josh Borcharding & AJ Minaker

Meeting Location:

Metropolis Resort

5150 Fairview Dr

Eau Claire, WI 54701

We meet in the Skybox!

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

The Eau Claire Real Estate Association welcomes Matthew, a real estate note investor, to speak at the March Meeting. Matthew brings a wealth of knowledge along with his 5 years of "in the trenches" experience. He will be speaking about what NPN's are, how to acquire them, and ultimately how to cash flow from them. Be sure to bring a notebook for notes, because you will not want to miss this!

WiscoREIA's Appleton Meeting!

Our WiscoREIA Appleton Meeting will meet on Wednesday, March 14th!

We meet from 7:00pm - 9:00pm!

Hosted by: Jason Lund & David Nelson

Meeting Location:

Radisson Paper Valley Hotel

333 W College Ave

Appleton, WI 54911

We meet in the Pippin Room.

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

Sam Parker is coming in from Arizona to discuss Credit Repair!

Sam has 14 years in the credit repair business, Sam has been a key player in bringing quality and integrity to such a fragmented industry.

Sam's vision for how to treat people right, do what you say you're going to do, and add more value than anyone else in the credit repair industry has been a key formula for My Credit Guy's Success. It's more than just increasing people's scores, it's also about getting people educated. Often times you will see Sam on a stage or webinar reaching people coast-to-coast teaching important education on what people need to know about their credit. Sam's partner in crime is his wife, and co-founder, Tricia and he couldn't get it done without her. At the end of the day, the most important thing in their world are their two beautiful daughters.

Market Updates

Green Bay

- Median Sale Price:** Decreased from \$142,750 in January of 2017 to \$122,800 in January of 2018
- Months Supply of Inventory:** Increased from 2.42 in January of 2017 to 2.49 in January of 2018
- New Listings:** Increased from 85 in January of 2017 to 98 in January of 2018
- Pending Sales:** Decreased from 77 in January of 2017 to 45 in January of 2018
- Closed Sales:** Decreased from 65 in January of 2017 to 57 in January of 2018

Appleton

- Median Sale Price:** Decreased from \$149,100 in January of 2017 to \$130,000 in January of 2018
- Months Supply of Inventory:** Increased from 1.81 in January of 2017 to 2.21 in January of 2018
- New Listings:** Increased from 58 in January of 2017 to 72 in January of 2018
- Pending Sales:** Decreased from 65 in January of 2017 to 37 in January of 2018
- Closed Sales:** Decreased from 60 in January of 2017 to 56 in January of 2018

Market Updates

Kenosha

Median Sale Price: Decreased from \$142,750 in January of 2017 to \$122,800 in January of 2018

New Listings: Decreased from 2,130 in January of 2017 to 2,007 in January of 2018

Pending Listings: Decreased from 1,563 in January of 2017 to 966 in January of 2018

Sold Listings: Increased from 1,289 in January of 2017 to 1,377 in January of 2018

Eau Claire

January 2018 - February 20, 2018

Median Sale Price: \$182,228

Pending Sales: 37

Closed Sales: 154

WiscoREIA's Deal of the Month



If you have the best Wholesale Deal you will get a \$25 Amazon Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

If you have the best Fix & Flip Deal you will get a \$25 Home Depot Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

Submit YOUR Best Wholesale and/or Fix & Flip Deal for the Month of March by Sunday, April 1st!

Please email your Deal of the Month to admin@wiscoreia.com and we will confirm we received it. Provide us with your best wholesale deal for the month of March and/or your best fix and flip deal for the month of March. You must include a HUD Statement. If you do not provide the HUD statement you will be disqualified. The submission must be submitted by the 1st of the month for the previous month. March's submission is due by April 1st. We will announce the winners at each WiscoREIA Meeting Location.

*You must be at the WiscoREIA Meeting to win.

WiscoREIA New Members



Mace Hurd
Greg Kruchko
Dan McGinley
Dennis Timm

WisconsinREIA Sponsors

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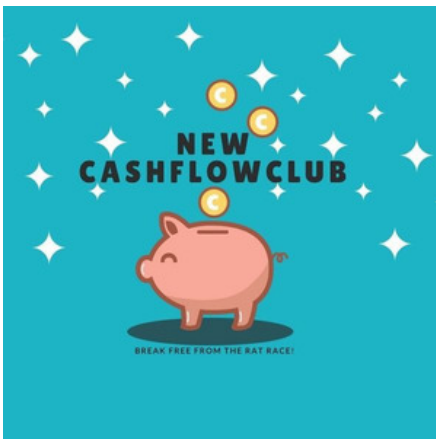


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